

Job Description

<p>Career at Audi Cambodia</p> <p>In 2013 Audi achieved best ever worldwide sales of 1,575,500 cars, an 8.3 per cent improvement over 2012.</p> <p>Audi dealerships are elevating the brand to the lead position in sales terms within the premium sector. To maintain this strong performance the brand plans to invest in new products and talented employees.</p> <p>As the sole authorized Audi Cambodia is looking for people strongly committed and enthusiastic, willing to keep our customers' desires at the heart of everything we do.</p> <p>Sales Department</p>
<p>Sales Executive</p> <p>Audi Cambodia, Premium automotive dealership, seeks a Sales Executive.</p> <p>The successful Audi Sales Executive must be a competent, communicative, flexible and organized individual, who is always able to act in a collaborative manner with his/her colleagues in the sales, administration and procurement department.</p> <p>The Sales Executive performs a vital role by ensuring sales of Audi vehicles.</p>
<p>Stimulating and varied - your working environment</p> <ul style="list-style-type: none"> ▶ As Sales Executive you will have to work in a dynamic environment and various persons as customers, sales executives, Sales manager and Operations Director.
<p>Challenging and diverse - your tasks</p> <ul style="list-style-type: none"> ▶ Sales <ul style="list-style-type: none"> ▶ Sale Audi vehicle as per commitment. ▶ Responsible for the all sale process in order to claim sales commission. ▶ Implement and oversee private and corporate customer database. ▶ Assist on a variety of requests that will support the sales department to achieve their targets. ▶ Assist in the development of customer and corporate presentations as required. ▶ Prepare support materials for sales calls, follow-up calls, customer interaction and sales system clarifications. ▶ Assist in updating internal sales forecasts. ▶ Create and generate reports and presentations to be used in sales meetings. ▶ Lead maintenance of promotional information. ▶ Coordinate with internal and customer contacts to resolve issues relating to pricing, terms, deductions, late shipments and other issues.

▶ Product Knowledge

- ▶ Participate to all sales training in order to secure accurate product knowledge.
- ▶ Develop strong sale argumentation skills based on each Audi product and service.
- ▶ Know the aftersale procedure to advise customer.

Technical and personal - your qualifications

- ▶ A proven track record of minimum 3 years in sales.
- ▶ Excellent **English and Khmer** skills both written and spoken.
- ▶ Excellent **Microsoft Office Skills** (WORD – EXCEL – POWER POINT)
- ▶ Excellent **organizational and interpersonal skills.**
- ▶ Commitment, self-motivation and reliability

Miscellaneous aptitudes

- ▶ Familiarity with a Premium Automotive Brand.
- ▶ Working experience in the automotive sales.
- ▶ Valid Cambodian driver's license

Where and when - your position

- ▶ Audi Showroom at Phnom Penh
- ▶ Full time job
- ▶ Start : ASAP
- ▶ Contact : **P. Srey**, Sales Manager, poly.srey@audi.com.kh